

PERS- PECTIVE		Р		1 <sup>st</sup> Quarter				
	Strategic Objective (SO) / Strategic Measure (SM)		Formula	Weight	Rating System	2019 Annual Target	Target	Actual
CUSTOMERS/STAKEHOLDERS	SO 1	Provided Adequate Power Supply in Missionary Areas						
	SM 1	Supply	∑Plant Dependable Capacity	10.00%	Actual Over Target	185.89 MW	185.89 MW	146.581 MW
	SO 2	Contributed to the Power Supply in the Main Grids thru the Agus-Pulangi Plants						
	SM 2	Energy Generation	Total Energy Generation	10.00%	Actual Over Target	2,872.11 GWH	707.27 GWH	607.61 GWH
	SO 3	Ensured Customer/ Stakeholder Satisfaction						
	SM 3	Percentage of Satisfied Customers	∑No. of Satisfied Respondents ÷ ∑No. of Respondents	5.00%	Actual Over Target (If less than 80% = 0%)	90% (Using the Standard Methodology and Questionnaire developed by GCG)	N/A	N/A
			Subtotal:	25.00%				
INTERNAL PROCESS	SO 4	Provided Efficient and Reliable Power Supply in Missionary Areas						
	SM4	Percentage of Unexpected Power Interruption (Forced Outage Rate)	∑(Forced Outage Hours) ÷ ∑(Operating Hours + Forced Outage Hours)	5.00%	Actual Over Target	0.111%	0.111%	0.020%
	SM5	Plant Operation Efficiency (Net Heat Rate)	[ $\sum$ (Diesel Fuel Consumption x Ave Diesel Fuel Heating Value) + $\sum$ (Bunker Fuel Consumption x Ave Bunker Fuel Heating Value)] + $\sum$ (Net Generation)	5.00%	Actual Over Target	10,771 BTU/kWh	10,771 BTU/kWh	10,565 BTU/kWh
	SO 5	Increased Power Generations in Missionary Areas pursuant to the Approved Budget						
	SM6a	Completed Transmission Line	Actual Completed Transmission Lines	5.00%	Actual Over Target	157.00 Ckt. Kms.	N/A	N/A
	SM6b	Completed Substation Facilities	Actual Completed Substations	5.00%	Actual Over Target	30.0 MVA	N/A	N/A
	SO 6	Contributed to Efficient Operation of Generation Assets in the Main Grids thru the Agus-Pulangi Plants						
	SM7	Controlled Unexpected Power Interruption (Forced Outage Hour)	Actual Forced Outage Hour	5.00%	All or Nothing	24 hrs.	6 hrs.	4.758 hrs.



DEDO		Р		1 <sup>st</sup> Quarter				
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INTERNAL PROCESS	SO 7	Contributed to Sustainable Hydro an						
	SM8	Hectares of Open Areas Reforested	Actual Areas Reforested	5.00%	Actual Over Target	9,638.48 has. (+1,245 has.)	N/A	N/A
	SO 8	Ensured the Structural and Operational Safety of Dams to Mitigate Flooding in the Downstream Communities.						
	SM9	Maintenance Requirements of Dams and Other Non-Power Components	Actual No. Of Maintenance Activities Implemented + Target No. Of Maintenance Activities	5.00%	Actual Over Target	100% [based on the 17 planned maintenance activities (8 for Luzon, and 9 for Mindanao) identified for 2019]	5.88% (1 planned maintenance activities)	0.00%
	SO 9	SO 9: Consolidation of Ownership of NPC Assets/Property Boundaries/Tenurial Rights						
	SM10a	Number of Transferred Certificates of Titles/Decrees and Land Registration Case Decisions under OMA to PSALM, Filed Applications for Titling/Issuance of Certificates of Titles/Decrees of Unregistered/Untitled Lots	Actual No. Of Lots with Transferred Certificates of Titles/Decrees/LRC Decisions under OMA to PSALM and Lots with Filed Applications for Titling/Issuance of Certificates of Titles/Decrees under OMA Properties	2.50%	Actual Over Target	35 lots	9 lots	16 lots
	SM10b	Number of Filed Applications for Titling or Tenurial Rights/Issuance of Certificates of Titles of Unregistered/Untitled Non-OMA Lots, Reconstructed Deeds of Donations	Actual No. of Lots with Filed Applications for Titling or Tenurial Rights/Issuance of Certificates of Titles and Reconstructed/Deeds of Donations	2.50%	Actual Over Target	10 lots	3 lots	3 lots
			Subtotal:	40.00%				
FINANCE	SO10	Exercised Fiscal Prudence to Optimize Use of Resources						
	SM11a	Fixed Cost Efficiency Ratio in the Missionary Areas	∑[PS + MOOE] ÷ ∑(Energy Sales)	5.00%	Actual Over Target	4.89 ₽/kWh	3.98 ₽/kWh	3.47 ₽/kWh
	SM11b	Fixed Cost Efficiency Ratio in the Main Grids Hydro Plants (Agus- Pulangi)	∑[PS + MOOE] ÷ ∑(Energy Sales)	5.00%	Actual Over Target	0.32 ₽/kWh	0.24 ₽/kWh	0.18 ₽/kWh
	SM12	OMA Budget Utilization Efficiency Ratio	∑(Miscellaneous OMA Budget) ÷ ∑(Energy Sales)	5.00%	Actual Over Target	0.08 ₽/kWh	0.06 ₽/kWh	0.07 ₽/kWh
	SO11	SO11 Ensured Adequate Fund Sources for Sustainability and Improve Corporate Liquidity						



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FINANCE	SM13	Improved Collection Efficiency	Total Collections ÷ Total Accounts Receivables	5.00%	Actual Over Target	53.92%	15.19%	21.13%
E	SM14	EBITDAS Margin with UCME	EBITDAS ÷ (Total Revenue/Income)	5.00%	Actual Over Target	8.55%	14.11%	39.83%
	Subtotal: 25.00%							
GROWTH	SO 12 Ensured Employee Productivity and Competency							
LEARNING AND GRO	SM15	Compliance to Quality Standards	Actual Accomplishment	5.00%	All or Nothing	Surveillance Audit Passed	N/A	N/A
	SM16	Percentage of Employees with Required Competencies Met	No. Of Employees with Required Competencies Met ÷ Total Employees	5.00%	Actual Over Target	10% Increase from 2018 Competency Level	N/A	N/A
LEA	Subtotal: 10.00%							
Overall Total:				100.00%				